

27 May 2017

BUSINESS REFERENCE FOR Joe Abraham

I have much pleasure in giving this Business reference for Joe Abraham. I have known Joe for just over 5 years as a Senior Project Manager for GAC Australia.

Joe Abraham was responsible, for the day to day running of numerous Woolworths Projects This involved brands including Woolworths Supermarkets and BIGW. Larger multi site Projects included:

Business	Project Title	Stores completed Nationally	Project Description
Woolworths Supermarkets	Objects Falling from Heights	841	Project Management of the ceiling inspections, remediation and make safe works to trading floor ceilings.
Woolworths Supermarkets	National Signage Replacement & Upgrade	420	Site/ store inspections, montages, landlord consent and the replacement the 'Railway' signage to the new Woolworths Logo.
Woolworths Supermarkets	National People Falling from Height Safety Rollout	123	Site inspections, scoping and installation of safety and roof access equipment to the plant room and external roof of supermarkets
Woolworths Supermarkets	Project 50 Upgrade	27	Completion of 25 stores in NSW. The complete 'front-end upgrade' of the Supermarkets
Woolworths Supermarkets	Decommissioning of Woolworths Supermarkets	2	Closure of 2 Supermarkets at the end of their leases each closure involving over a \$1M of remediation and make good works
BIG W	Objects Falling from Heights	175	Project Management of the ceiling inspections, remediation and make safe works to trading floor ceilings.

Some of Joe Abraham's main roles with Woolworths included, working and liaising on a daily basis with Contractors and Suppliers, ordering equipment, refurbishment rollouts, store fit outs, new store equipment installations, organising sub contractor work, Store closures, Security teams and Shopping Centre Management..

Joe Abraham and the GAC team have proved themselves to be very capable in all assignments and able to work very well without the constant need for follow up as no job seems too hard or difficult and they get on with the job at hand in a very efficient and productive manner.

27 May 2017

Joe Abraham has displayed a high level of competency in the area of effective communications and has continually demonstrated his capacity to interact effectively with other people both on a one to one basis and as part of a team, being able to organise needed activities. He also supports the highest standards by ensuring that he and the GAC team's actions conformed to Government and Woolworths Company policies, procedures & regulations.

Always well presented, Joe Abraham displays a very dedicated, level headed, conscientious and reliable attitude to his work ethic and I feel that this has assisted our Projects management team in going from strength to strength.

These skills were only surpassed by Joe's ability to apply problem solving strategies in purposeful ways, both in the situations where the problem and the desired solutions are clearly evident and in situations requiring critical thinking with a creative approach to achieve an outcome, quite often in an environment in which he was constantly under pressure due to the constant changing and moving in the FMCG retail environment, as well adherence to financials and tight deadlines.

Joe has also been very instrumental in the establishment of some new procedures, which have assisted in the successful business partnership that we currently have today.

I have sincerely appreciated the work that Joe has completed over the years in both his high degree of professionalism and pro-activity to the Projects at hand.

For further information please do not hesitate to contact me on 0408245256

Yours Sincerely

Rob Chamberlain

National Operations Manager AUS / NZ
Engineering, Maintenance and Services
Format Development
Woolworths Food Group
M 0408 245 256